

The Closers Survival Guide By Grant Cardone

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the 10x rule the only difference between success and failure by grant cardone note this is a book summary about making big promises is what grant cardone does so it comes as no surprise when he tells us that his 10x rule will guarantee success beyond our wildest dreams but this is not some cheap gimmick or shortcut the 10x rule requires you to rethink everything you thought you knew about business and life management cardone is on a mission to help people bust out of the confines of average normal and practical in order to achieve the massive results he promises you must be prepared to start taking massive action this means setting sky high goals and busting your butt to reach them it means doing 10 times more than your colleagues and competitors in order to not only rise above but set the example for all others to follow the big ideas from this book will also teach you how to banish fears excuses and procrastination by showing you how to assume control over all aspects of your life even the things you imagine are beyond your control cardone will show you how to say goodbye to being a victim of circumstance and say hello to becoming the master of your life here s what you ll learn about in this summary why setting your targets at seemingly impossible high levels is the necessary first step towards beginning to take massive action why you need to assume responsibility for everything in your life even situations that seem entirely down to bad luck hurricanes bad economy illness etc why it is crucial that you are prepared to overcommit and then obsess about following through

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mastering persuasion and closing the sale

learn the differences between success and failure in this easy to follow guide laid out by top business guru grant cardone when it comes to success people often believe that success just isn't for them they read the inspiring quotes the cute mottos they even know what they have to do but it never seems to work out luckily grant cardone has spent decades creating a formula for success that works with experience as a top sales trainer and business owner cardone lays out his exact tips for achieving even the craziest dreams with the 10x rule you'll learn what it takes to find success and how one simple rule can help you achieve goals that once seemed impossible the 10x rule can be applied to any area of life and as you read you'll learn key information including how settling for an average life is dangerous how becoming obsessed is a good thing and why success requires a childlike mindset do you want more free book summaries like this download our app for free at quickread.com app and get access to hundreds of free book and audiobook summaries disclaimer this book summary is meant as a preview and not a replacement for the original work if you like this summary please consider purchasing the original book to get the full experience as the original author intended it to be if you are the original author of any book on quickread and want us to remove it please contact us at hello.quickread.com

the 10x rule by grant cardone conversation starters grant cardone has spent many years studying successful and unsuccessful people in order to better understand success and how it can be achieved he says most people agree about the main aspects of success setting goals having discipline managing your time etc but he wanted to know if there was one thing that can make the difference between success and failure this questioning is what led to his creation of the 10x rule which of course is the basis for his latest book the 10x rule the only difference between success and failure brian tracy bestselling author of over 45 books said grant cardone hit the nail on the head when it comes to revealing the reason people are successful in life a brief look inside every good book contains a world far deeper than the surface of its pages the characters and their world come alive and the characters and its world still live on conversation starters is peppered with questions designed to bring us beneath the surface of the page and invite us into the world that lives on these questions can be used to create hours of conversation promote an atmosphere of discussion for groups foster a deeper understanding of the book assist in the study of the book either individually

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during economic contractions it becomes much more difficult to sell your products maintain your customer base and gain market share mistakes become more costly and failure becomes a real possibility for all those who are not able to make the transition but imagine being able to sell your products when others cannot being able to take market share from both your competitors and knowing the precise formulas that would allow you to expand your sales while others make excuses if you re not first you re last is about how to sell your

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the 10x quote book is derived from the 10x rule the only difference between success and failure by new york times bestselling author and self made multimillionaire entrepreneur grant cardone the 10x lifestyle is one that calls for massive action towards greatness in all aspects of life this quote book is a compliment to the original book and offers a daily boost of inspiration to continue along a path towards success

learn about the attitude that defines success do you want to be at the top of your game do you want to be one step ahead if you do then it's time to revamp your attitude because success is a state of mind and if you want to be successful you have to think like a winner written for anyone who wants to maximize their full potential and seize the day be obsessed or be average 2016 is your handbook for becoming the best do you want more free book summaries like this download our app for free at quickread com app and get access to hundreds of free book and audiobook summaries disclaimer this book summary is meant as a preview and not a replacement for the original work if you like this summary please consider purchasing the original book to get the full experience as the original author intended it to be if you are the original author of any book on quickread and want us to remove it please contact us at hello.quickread.com

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learn to close and you will never be without work and will never be without money grant cardone

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